

**2010 PROPERTY & CASUALTY  
LICENSING SCHOOLS**

*March 15, 16, 17, 18, & 19, Birmingham*

*May 10, 11, 12, 13, & 14, Huntsville*

*August 30 & 31 & September 1, 2, & 3  
Birmingham*

*September 20, 21, 22, 23, & 24, Montgomery*

*October 11, 12, 13, 14, & 15, Tuscaloosa*

*November 8, 9, 10, 11, & 12, Birmingham*

*November 8, 9, 10, 11, & 12, Mobile*

**2010 E&O SEMINARS**

*January 19, Dothan*

*January 20, Montgomery*

*February 2, Tuscaloosa*

*February 23, Mobile*

*March 23, Huntsville*

*March 25, Birmingham*

*June 23, Birmingham*

*July 15, Sheffield*

*September 23, Birmingham*

*October 20, Gulf Shores*

*December 14, Montgomery*

*December 15, Birmingham*

**2010 SPECIALTY ("Road Show")  
SEMINARS**

*"Trucking Insurance for Beginners"*

*March 30, Mobile  
March 31, Montgomery  
April 1, Birmingham*

*"Beyond the Basics: Insuring Leased &  
Rented Property"*

*June 29, Mobile  
June 30, Montgomery  
July 1, Birmingham*

*"Advanced Personal Lines Risk Analysis for  
E&O Loss Prevention"*

*November 30, Gulf Shores  
December 1, Montgomery  
December 2, Birmingham*

*This course qualifies for CPIA update credit*

**2010 Certified Professional  
Insurance Agents (CPIA)**

*April 6, 7, 8, Birmingham  
CPIA 1, 2 & 3*

*June 30, Mobile  
CPIA 3*

*August 26, Montgomery  
CPIA 1*

*November 16, Birmingham  
CPIA 2*

*Completion of all three programs leads to the  
CPIA designation.*