

Alabama Independent Insurance Agents, Inc.
2024 Education Calendar



*“Tell me and I forget. Teach me and I remember.
Involve me and I learn.”*

~ Ben Franklin



Alabama Independent
Insurance Agents, Inc.



Thank you for choosing the Alabama Independent Insurance Agents Association as your source of continuing education. When you see the Big I and Trusted Choice emblems you can be assured of a quality course at a competitive price.

Your Association employs a full-time education staff to serve your needs. We have attempted to provide a full calendar of courses designed for all levels of instruction. Since the pandemic of 2020, the majority of AIIA courses are offered in hybrid formats. CISR courses are all webinars; pre-licensing and the CRM course are offered ONLY in-person for students.

Basic level courses are offered for those who have little or limited knowledge of the topic to be taught. The Agents Licensing School is a basic level course.

Intermediate level courses are for those who have some knowledge of insurance but wish to expand their knowledge. Examples include the Certified Insurance Service Representative (CISR) courses and Specialty Seminars such as the Errors and Omissions Loss Control Seminars.

Advanced level courses are for experienced insurance personnel who wish to further an already high level of expertise. Those considered advanced are the Certified Insurance Counselor (CIC), Certified Risk Manager (CRM) courses and any courses that might be added during the year due to policy changes or other important issues.

All AIIA classes are open to all participants except the CIC Ruble Seminar, which is for CICs and CRMs who are dues-paying members of the Society of CIC. CIC also recommends that you have at least two years' experience in the insurance business or be a licensed agent to attend a CIC institute. You must present a photo ID for admission to any Society program. Visit www.scic.com for additional information and to get set up with The National Alliance.

APPROVED PROVIDER:

The Alabama Independent Insurance Agents Association is an Alabama Department of Insurance approved provider of continuing education courses for insurance agents as well as an approved provider of the 40-hour pre-licensing courses for individuals who wish to obtain their Property/Casualty agent's license. We offer Property/Casualty pre-licensing courses in both a classroom and online format. Troy University provides our online content for both P&C and Life & Health pre-licensing courses.

REGISTRATION FORM OR ONLINE REGISTRATION:

You may use the Course Registration Form to register for any course shown in this calendar or you can register online at www.aiia.org on our secure website. The calendar registration form can be copied for use by others in your office. **Please complete one form per registrant.** You may mail the form back to us with your registration fee or email it to tunderwood@aiia.org. You may register for any course well in advance of the course date and *it is recommended that you do so as space is often limited.* Continuing education requirements have made our courses more popular than ever and we are accepting registrations throughout the year for any course shown in this catalog. Make your education *work for you.*

ALABAMA CONTINUING EDUCATION REQUIREMENT:

Agents with even-number birth years are on a 2-year compliance period to renew at the end of their birth month in even-numbered years. Agents with odd-number birth years are on a 2-year compliance period to renew at the end of their birth month in odd-numbered years. During the 2-year compliance period an agent must attain 24 hours of continuing education of which 3 must be on the topic of ethics. A student cannot repeat the same course number within the same compliance period.

Service Representative licenses are renewable, but no more Service Representative licenses will be issued by the Alabama Department of Insurance.

Prior to January 1, 2013, there were exemptions for certain designations and for age plus number of years of licensing. These exemptions were discontinued effective 1-1-13. Those who qualified for any exemptions prior to January 1, 2013, were “grandfathered” and will continue to qualify for the exemptions. NOTE: CE hours can no longer be carried over to the next compliance period.

For more information, go to the Alabama Department of Insurance website (www.aldoi.gov).

AIIA PAYMENT POLICY:

Cancellation/ Refunds: A 100% refund will be given IF the request has been received up to **7 BUSINESS DAYS** prior to the date of the class. A 50% refund will be given IF the request is received less than **7 BUSINESS DAYS** prior to the date of the class.

TRANSFERS-SUBSTITUTIONS-CANCELLATIONS-REFUND-CREDIT

Transfers and substitutions are honored up to the date of the class but a \$10.00 transfer/substitution fee will be charged. Fees not applied within **7 BUSINESS DAYS** of the event will be handled as a “no show”.

“No Show” Absentees (no office contact or explanation by the day of class) will lose 100% of their registration fees.

Prompt contact with our office may prevent loss of registration fees.

COURSE FEES:

Course fees are divided into AIIA member and AIIA non-member categories for E&O and P&C pre-licensing classes. Members and Associate members of Alabama Independent Insurance Agents pay the lowest fee and are given first consideration for course registration. ***If a student’s agency or company is an AIIA member then the student receives the member fee.*** Non-members are those whose agency or company is not a member of the association or are not eligible to join the association.

COURSE INFORMATION:

Courses may be added during the year depending on the demand and availability. We welcome your suggestions for education courses. Many courses are developed as a direct result of your requests. Please review the course offerings on our website or through the AIIA Newline. If you are not receiving AIIA Newline, please sign-up so you do not miss a desired course. You may use the registration form in this calendar to register for classes or you may register online at www.aiaa.org.

In accordance with Title III of the Americans with Disabilities Act, we invite all registrants to advise us of any disability and any requests for accommodation to that disability. Please submit your request as far as possible in advance of the program you wish to attend. If you have any questions, please call 205-326-4129, ext. 105.

HOTEL ROOM RESERVATIONS FOR CIC AND OTHER CLASSES:

Hotel room reservations are the responsibility of the student. Addresses and phone numbers for various hotels are shown in the course description at the end of this calendar. A list of AIIA recommended hotels is included in this calendar and is also available on the education page of our website at www.aiaa.org.

SELF-STUDY COURSES:

Your association has a self-study correspondence course and internet courses, which may be used for continuing education credit. The internet courses are quality insurance education courses offered through your association in partnership with ABEN. Most of them are approved for continuing education credit by the Alabama Department of Insurance. The current regulation for self-study courses requires you to pass a monitored exam with a grade of 70% or better to receive continuing education credit. **NOTE: An independent proctor is required for all self-study courses.**

Attendance of any AIIA course, except P&C Licensing School, qualifies you for the continuing education credit hours shown. Examinations are given at the completion of the CISR courses and CIC courses but are not required to obtain continuing education credit.

SHOULD YOU HAVE ANY QUESTIONS, PLEASE CONTACT YOUR ASSOCIATION'S EDUCATION DEPARTMENT AT (205) 326-4129, ext. 105 OR email tunderwood@aiaa.org TODAY.

CERTIFIED INSURANCE COUSELOR – CIC

The Society of Certified Insurance Counselors (CIC) is a not-for-profit organization dedicated to professional insurance education for over 45 years. The CIC Program is designed to meet the practicing insurance professional's need for technical knowledge in all areas of the insurance industry. There are more than 65,000 participants in the CIC Program; over 30,000 agents hold the prestigious CIC designation. **The CIC Institute is comprised of five courses including: Personal Lines/Commercial Casualty/ Commercial Property/Life and Health/Agency Management.**



Each institute consists of 2 days of intensive classroom instruction followed by a rigorous online examination that begins the Monday following the end of the CIC course. Students will have Monday through Thursday to complete the exam. The examination need not be passed to receive the continuing education credit for the seminar. **The successful completion of five examinations within a five-year period earns the Certified Insurance Counselor (CIC) designation and the right to attend the James K. Ruble Seminars, an annual seminar established for CIC designees to maintain their designation.** Becoming a CIC is a pledge to meet the challenge of lifelong professional continuing education. Practical and relevant knowledge gained keeps the CIC more competitive in meeting the changing needs of clients and the industry.

CIC courses are recognized nationally by all Insurance Departments as meeting the requirements for continuing education and are therefore exempt from filing CE hours as long as their CIC designation is current. If using a CIC Seminar for CE credit, it is approved for 20 hours CE. Ruble Seminars are approved for 16 hours of CE credit.

CERTIFIED INSURANCE SERVICE REPRESENTATIVE-CISR

The Society of Certified Insurance Service Representatives (CISR) is a not-for-profit organization founded in 1986 by a group of highly dedicated Certified Insurance Counselors in Kansas. In 1987, the Society of Certified Insurance Counselors, in Austin, Texas, assumed responsibility for the CISR program as part of its intent to create a comprehensive and enduring system of education for all segments of the industry. The CISR Program joined CIC institutes as a vital part of The National Alliance for Insurance Education and Research.



The CISR Program is first and foremost a practical program, stressing freedom from E&O claims and the understanding and analysis of risks and exposures. The CISR program is for anyone who wishes to develop their technical skills regarding the various insurance products we offer our clients. **The CISR program is comprised of nine one-day courses including: Agency Operations/Insuring Personal Residential Property/Insuring Personal Auto Exposures/Insuring Commercial Casualty Exposures 1/Insuring Commercial Casualty Exposures 2/Insuring Commercial Property Exposures/Miscellaneous Personal Lines/Life and Health/and Introduction to Risk Management. Students can choose any 5 of the 9 to attain the designation. Those desiring to attain the CISR “Elite” designation must take all 9 courses and pass the examinations.** Once you've completed and passed all nine CISR courses (the first five courses within three years and the remaining four courses within an additional three years), you will earn the highest recognition for those in customer service anywhere. With this new status, **CISR Elite** designees will receive a new pin, a special diploma and recognition.

Continued ...

CISR exams begin at 4:15 pm on the day of each course; however, students have until the following Thursday to take the exam through The National Alliance at www.scic.com . **Those successfully passing 5 examinations within 3 years earn the CISR designation.** The exam need not be taken to obtain continuing education hours shown for the seminar. Topics have been selected and developed around national standards applicable to all states. The Program has inherent flexibility to allow for each state's unique insurance coverages and regulations. CISRs may also take the William T. Hold Seminar to update their designation on topics that change on an annual basis. **Anyone may now attend a William T. Hold Seminar previously open to CISR's only.** CISR courses are recognized nationally by all Insurance Departments as meeting the requirements for continuing education. Check with the Insurance Department in each of the states you are licensed with to determine the number of hours afforded for each course as well as for any restrictions that may be imposed by that state on their continuing education requirements. *CISR courses are approved for 7 CE credit hours except CISR Dynamics of Service which is approved for 8 hours of CE credit. CISR Agency Operations is approved for 7 CE credits hours including 1 hour of ethics.*



CERTIFIED RISK MANAGER – CRM

The **Certified Risk Managers International (CRM)** designation demonstrates knowledge in all areas of managing risks, hazards, and exposures. Five courses provide an in-depth knowledge of highest priorities – identifying, analyzing, controlling, financing, and administering operational risks – as well as political risks, catastrophic loss exposures, third-party exposures, fiduciary exposures, employee injury exposures, juridical risks, legal risks, and more – whether insurable or not. Skills learned make you more proactive and valuable to your organization in discovering how risks can interrupt the flow of earnings and how to protect against it.

CRM courses feature highly experienced instructors, skilled at making the most sophisticated subject interesting and directly applicable. Curricula developed by leading risk management practitioners and recognized as the most practical in the industry are regularly reviewed to ensure the CRM program's ongoing integrity and practicality.

To earn the CRM designation, one must take all five CRM courses and pass the exams within five years after completion of the first exam. **The five courses offered are: Principles of Risk Management/Analysis of Risk/ Control of Risk/Financing of Risk/and Practice of Risk management. Each course includes 20 hours of CE credit.**

CONTINUING EDUCATION FREQUENTLY ASKED QUESTIONS

Q. How many hours do I need to renew my license?

A. 24 hours (of which 3 should be ethics) per reporting period for producers and 12 hours (of which 2 should be ethics) per reporting period for service representatives or producers who are employed by another producer or insurer to work only in the office of the employer and who are not licensed as a non-resident in any other state.

Q. Do I need to complete the CE requirements if I am a non-resident?

A. A non-resident who has satisfied his/her home state's continuing education requirement is exempt.

Q. Do I need to complete CE to renew my license if I am an "inactive producer"?

A. A producer or service representative is required to comply with CE and biennial license renewal.

Q. Does my company renew my license?

A. No. Companies renew appointments each year by Dec. 31. Biennial license renewal is the producer's responsibility.

Q. Must licensees take courses related to the lines of insurance they hold?

A. No. You may take any approved course without regard to the type of license you hold.

Q. Can extra credits earned from the previous year count for this year's renewal requirements?

A. No, beginning January 1, 2013, excess credit hours earned in the previous biennial renewal period cannot be carried over to the next reporting period. Any excess is lost.

Q. Can credits earned while taking courses to obtain a professional designation be used for the annual CE requirements?

A. Yes, only (if) the provider and courses have been approved by the Alabama Department of Insurance.

Q. Do I need to send my certificates of completion to the Alabama Department of Insurance?

A. No, when you renew online, there is no need to send certificates to the department; however, always keep your certificates on file. Yes, if you are unable to renew online due to a CE discrepancy or upon a CE audit request, you may have to send certificates for verification.

Q. Can the person who teaches the course receive CE credits?

A. Yes, instructors will receive the same number of credits as the individuals who take the course.

Q. Can I go to the website to look up how many CE credits I have?

A. Yes. You can view and print your transcript on the department website.

Q. How can I find out how many continuing education hours I have?

A. It is your responsibility to keep up with your credit hours, but if there is a discrepancy, you may call our office for assistance.

Q. Do I have to take 12 hours for my life license and 12 hours for my property license?

A. No, you only must submit the appropriate hours for your license no matter how many lines of authority you are licensed for. However, 3 hours of the 24 or 2 hours of the 12 must be in ethics.

Q. Can I take online CE courses?

A. Yes, if the provider and course is approved in Alabama. You may search our website for [approved providers and courses](#).

Q. Can I take the same CE course two years in a row and receive credit?

A. No. You cannot receive credit for any course more than once in any reporting period.

Q. If I hold a CE exemption, do I still have to take the long-term care one-time 8-hour LTC CE course and the 4 hour LTC CE course for renewals?

A. Yes, as the Federal law does not allow for exemptions. Any producer licensed who continues to sell LTC must complete the required CE. As of March 1, 2009, any new or existing producer who has not complied with the 8-hour one time training will need to take the LTC course before selling LTC. Be sure the course is approved for LTC credit and not just entitled long term care and approved for general credit.

Q. Are there any exemptions to the CE requirements?

A. Yes, the exemptions are:

- Non-residents of reciprocal states who have met the home state's CE requirements.
- Any producer whose license is limited to acting only as a producer for credit insurance, rental vehicle insurance, crop, portable electronic, travel, motor club, dental services, and legal services, or any combination thereof.
- Newly licensed producers, service representatives, adjusters or title insurance agents licensed within 12 months of the renewal date.

NOTE: Any individual exempt from the educational requirements of Ala. Code 27-8A-1 immediately prior to January 1, 2013, so long as the individual remains exempt according to the law at that time, unless the license is permitted to expire or is otherwise terminated and remains out of effect for a period of 12 consecutive months, in which case the exemption is no longer applicable.

AIIA Education

Course Registration Form

Complete and MAIL with registration payment to:
AIIA – Attn: Tangerie Underwood - 141 London Pkwy - Birmingham, AL 35211
Or Register Online at www.aiaa.org / click on Education
ONE FORM NEEDED PER PERSON

Name of Seminar _____

Seminar Location _____ Date of Seminar _____

AIIA MEMBER COST OF SEMINAR: _____

NON AIIA MEMBER COST OF SEMINAR: _____

Name _____ Professional Designation(s) _____

DOB: _____ NPN#: _____

Have your NPN available to complete CE request forms.
Don't know your NPN? Go www.aldoi.gov / click on "Licensing"
Scroll down to [SBS Online Licensee Services \(OLS\)](#) and follow the prompts.

Agency/Company _____

Address / City / State / Zip _____

Phone Number _____ Cell # _____

IMPORTANT - Email Address
*** Confirmations and webinar details sent via email**

AIIA accepts MasterCard, Visa and American Express.

Card # _____ Expiration Date _____ - _____ (Month/Year)

Name on Card _____ CVC# _____

Card Billing Address & Zip Code _____



2024 AIAA EVENT SCHEDULE

JANUARY 19

BIA Gala & Charity Auction

FEBRUARY 13

Board of Directors Meeting, Legislative Conference and Social

FEBRUARY 14-15

CIC Personal Lines

MARCH 6-7

CRM Principles of Risk Management

APRIL 10-11

CIC Commercial Property

APRIL 12

Excalibur Clay Shoot

MAY 5

Board of Directors Meeting

MAY 5-7

128th AIAA Convention & Trade Show

MAY 15-16

CIC Life & Health Institute

MAY 23

AIAA Annual Crawfish Boil

JULY 10-11

CIC Ruble Graduate Seminar

JULY 25-27

Young Agents EPIC Conference

AUGUST 7-8

CIC Commercial Casualty

SEPTEMBER 11-12

CIC Agency Management

SEPTEMBER 26

Annual Low Country Boil

SEPTEMBER 17

Pat Owens Big I PAC Golf Classic

OCTOBER 9

Alabama I-Day

OCTOBER 16


Fall Education Conference & Trade Fair

NOVEMBER 6-7

CIC Ruble Graduate Seminar

DECEMBER 4

BIA Christmas Open House





January 2024

- Date: 1/ 9 /24
Course: **Certified Insurance Service Representative - Insuring Personal Auto Exposures**
Description: This is an intermediate level personal auto and rental car course that details coverage exposures and endorsements used to meet the client's needs. This course is open to all participants.
Location: Webinar
Time: 8:00 A.M.-3:45 P.M. The CISR exam window will be 4:15 PM CST the day of the class through Thursday at 11:59 PM CST the week following the class.
CE Credit: This course is approved for 7 hours of continuing education credit.
Cost: \$190. The registration fee does not include the \$7.00 CE
- Date: 1/ 24 /24
Course: **Certified Insurance Service Representative – Insuring Commercial Property Exposures**
Description: Improve your cross-selling abilities with up-to-date knowledge of commercial property coverage and reduce E&O exposures. Insuring Commercial Property gives you the skills to address these issues with greater ease and confidence.
Location: Webinar
Time: 8:00 A.M -3:45 P.M. The CISR exam window will be 4:15 PM CST the day of the class through Thursday at 11:59 PM CST the week following the class.
CE Credit: This course is approved for 7 hours of continuing education credit.
Cost: \$190. The registration fee does not include the \$7.00 CE fee.
- Dates: 1/29-2/2/24
Course: **Property and Casualty Agent's Licensing School**
Description: This in-depth 40-hour course is designed to prepare students for the P&C licensing exam.
Location: AIIA, 141 London Parkway, Birmingham, (205) 326-4129 (live class only)
Time: 8:00 A.M.-5:00 P.M. Daily
CE Credit: This course is **NOT** approved for continuing education credit.
Cost: \$260 members/ \$325 non-members. Includes the textbooks and study material. *(Does not include ALDOI exam fee)*

January 2024

AIIA Education Calendar

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	
	1 HAPPY NEW YEAR	2	3	4	5	6	
7	8	9 CISR Personal Auto Webinar L. Worley	10	11	12	13	
14	15	16	17	18	19	20	
21	22	23	24 CISR Commercial Property Webinar F. Millsaps	25	26	27	
28	29	30	31				
	P&C Licensing School - Birmingham E. Simmons						



February 2024

- Dates: 1/29-2/2/24
Course: **Property and Casualty Agent's Licensing School**
Description: See January for the course information
- Date: 2/6/24
Course: **E&O Loss Prevention Seminar: E&O Roadmap to Miscellaneous Personal Lines**
Description: This course is approved for Swiss Re and Fireman's Fund loss control credits.
Location: Webinar
Time: 9:00 A.M.-12:00 P.M.
CE Credit: This course is approved for 3 hours of continuing education credit.
Cost: \$55 members/ \$90 non-members
- Date: 2/6/24
Course: **Ethics: Understanding Ethics Through Case Studies**
Description: This course will discuss ethics and professionalism for insurance agency and company personnel. The course will also include a discussion of ethics case studies.
Location: Webinar
Time: 1:00 P.M.-4:00 P.M.
CE Credit: This course is approved for 3 hours of ethics education credit.
Cost: \$55 members/ \$90 non-members
- Date: 2/8/24
Course: **Certified Insurance Service Representative – Insuring Personal Residential Exposures**
Description: A detailed course on homeowners and dwelling fire, and many of the endorsements used with these policies.
Location: Webinar
Time: 8:00A.M.-3:45P.M. The CISR exam window will be 4:15 PM the day of the class through Thursday at 11:59 PM CST the week following the class.
CE Credit: This course is approved for 7 hours of continuing education credit.
Cost: \$190. The registration fee does not include the \$7.00 CE fee.
- Date: 2/13/24
Course: **Certified Insurance Service Representative – William T. Hold Seminar**
Description: An advanced customer service representative course. The WTH topics are "Watercraft Coverages", "Personal Umbrella/Excess Liability", and "Workers Compensation & Employers Liability Problems and Solutions". *The WTH seminar is open to everyone – not just CISR designees!*
Location: Webinar only
Time: 8:00 A.M -3:45 P.M. (Note: there is no exam for this course)
CE Credit: This course is approved for 7 hours of continuing education credit.
Cost: \$190. The registration fee does not include the \$7.00 CE fee.
- Dates: 2/14-15/24
Course: **Certified Insurance Counselor – Personal Lines Institute**
Description: This course will focus on Personal Residential, Personal Auto, and Personal Umbrella or Excess Policies.
Location: AIIA, 141 London Parkway, Birmingham, (205) 326-4129 (hybrid – class or webinar)
Time: Wednesday 8:00 A.M.-5:15 P.M., Thursday 8:00 A.M.-5:00 P.M. The CIC exam window will be Monday at 12:01 AM CST through Thursday at 11:59 PM CST the week following the class.
CE Credit: This course is approved for 16 hours of continuing education credit.
Cost: \$450
- Date: 2/20/24
Course: **Certified Insurance Service Representative – Insuring Commercial Casualty 1**
Description: The focus of this course is the Commercial General Liability Coverage Form. Also addressing additional insured exposures and the coverage available to meet them, the course provides a strong foundation that is valued by insurance professionals.
Location: Webinar
Time: 8:00 A.M-3:45 P.M. The CISR exam window will be 4:15 PM the day of the class through Thursday at 11:59 PM CST the week following the class.
CE Credit: This course is approved for 7 hours of continuing education credit.
Cost: \$190. The registration fee does not include the \$7.00 CE fee.

February 2024

AIA Education Calendar

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
				1	2	3
				P&C Licensing School - Birmingham E. Simmons		
4	5	6	7	8	9	10
		E&O – Ethics Webinar L. Worley		CISR Personal Residential Webinar L. Worley		
11	12	13	14	15	16	17
		CISR William T. Hold Webinar F. Millsaps	CIC Personal Lines Birmingham/Hybrid W.Burke & C. Burleson			
18	19	20	21	22	23	24
		CISR Commercial Casualty 1 Webinar L. Worley				
25	26	27	28	29		



March 2024

Dates: 3/6-7 /24
Course: **Certified Risk Manager – Principles of Risk Management**
Description: This course provides you with the resources to accurately identify exposures—the first and most crucial stage in the risk management process. Insurance professionals interested in earning the CRM designation are advised to enroll in this course first.
Location: AIIA, 141 London Parkway, Birmingham, (205) 326-4129 (classroom only)
Time: Wednesday 8:00 A.M -5:15 P.M., Thursday 8:00 A.M.-5:00 P.M. The CRM exam window will be Monday at 12:01 AM CST through Thursday at 11:59 PM CST the week following the class.
CE Credit: This course is approved for 16 hours of continuing education credit.
Cost: \$450 (**register directly with The National Alliance at www.thenationalalliance.com**)

Date: 3/ 12 /24
Course: **Certified Insurance Service Representative - Other Personal Lines Solutions**
Description: This course addresses the coverage exclusions and limitations in the most current ISO Homeowners 3 – Special Form and the ISO Personal Auto Policy for exposures created by clients’ business activities, their ownership or use of recreational vehicles and watercraft, and personal umbrella exposures.
Location: Webinar
Time: 8:00A.M.-3:45P.M. The CISR exam window will be 4:15 PM the day of the class through Thursday at 11:59 PM CST the week following the class.
CE Credit: This course is approved for 7 hours of continuing education credit.
Cost: \$190. The registration fee does not include the \$7.00 CE fee

Date: 3/ 21 /24
Course: **Certified Insurance Service Representative - Insuring Commercial Casualty 2**
Description: An intermediate level course detailing the commercial auto, workers compensation and commercial umbrella policies. Coverage pitfalls are highlighted in this course.
Location: Webinar
Time: 8:00 A.M.-3:45 P.M. The CISR exam window will be 4:15 PM the day of the class through Thursday at 11:59 PM CST the week following the class.
CE Credit: This course is approved for 7 hours of continuing education credit.
Cost: \$190. The registration fee does not include the \$7.00 CE fee.

March 2024

AIIA Education Calendar

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
					1	2
3	4	5	6	7	8	9
			CRM Practice of RM Birmingham Instructors TBD			
10	11	12	13	14	15	16
		CISR Other Personal Lines Solution Webinar F. Millsaps				
17	18	19	20	21	22	23
				CISR Commercial Casualty 2 Webinar L. Worley		
24	25	26	27	28	29	30
					GOOD FRIDAY AIIA OFFICE CLOSED	
31						



April 2024

Date: 4 / 4/ 24
Course: **Certified Insurance Service Representative - Agency Operations**
Description: An intermediate level course detailing current agency operations, with an emphasis on internal and external agency systems.
Location: Webinar
Time: 8:00A.M.-3:45P.M. The CISR exam window will be 4:15 PM the day of the class through Thursday at 11:59 PM CST the week following the class.
CE Credit: This course is approved for 7 hours of continuing education credit, including 1 hour of ethics credit.
Cost: \$190 - Course fee includes lunch.

Date: 4/ 10-11 /24
Course: **Certified Insurance Counselor – Commercial Property Institute**
Description: Commercial property insurance is one of your business customers' greatest concerns. You'll improve your cross-selling abilities with up-to-date knowledge of commercial property coverage and reduce E&O exposures. This course gives you the skills to address these issues with greater ease and confidence.
Location: AIIA, 141 London Parkway, Birmingham, (205) 326-4129 (hybrid – class or webinar)
Time: Wednesday 8:00-5:15 P.M., Thursday 8:00 -5:00 P.M. The CIC exam window will be Monday at 12:01 AM CST through Thursday at 11:59 PM CST the week following the class.
CE Credit: This course is approved for 16 hours of continuing education credit.
Cost: \$450

Date: 4/ 23 /24
Course: **Certified Insurance Service Representative - Elements of Risk Management**
Description: Insurance professionals need training in risk management. This course will cover each of the five steps in the risk management process, which protects not only the organization's assets, but also its mission and brand.
Location: Webinar
Time: 8:00 A.M. - 3:45 P.M. The CISR exam window will be 4:15 PM the day of the class through Thursday at 11:59 PM CST the week following the class.
CE Credit: This course is approved for 7 hours of continuing education credit.
Cost: \$190. The registration fee does not include the \$7.00 CE fee.

Date: 4/25/24
Course: **E&O Loss Prevention Seminar - E&O Roadmap to Miscellaneous Personal Lines**
Description: This course is approved for Swiss Re and Fireman's Fund loss control credits.
Location: Webinar
Time: 9:00 A.M.-12:00 P.M.
CE Credit: This course is approved for 3 hours of continuing education credit.
Cost: \$55 members/ \$90 non-members

Date: 4/25/ 24
Course: **Ethics: Understanding Ethics Through Case Studies**
Description: This course will discuss ethics and professionalism for insurance agency and company personnel. The course will also include a discussion of several ethics case studies.
Location: Webinar
Time: 1:00 P.M.-4:00 P.M.
CE Credit: This course is approved for 3 hours of ethics education credit.
Cost: \$55 members/ \$90 non-members

April 2024

AIIA Education Calendar

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
	1	2	3	4 CISR Agency Operations Webinar L. Worley	5	6
7	8	9	10 CIC Commercial Property Birmingham/Hybrid R. Ward & D. Sheets	11	12 Excalibur Clay Shoot	13
14	15	16	17	18	19	20
21	22	23 CISR Elements of Risk Management Webinar L. Worley	24	25 E&O – Ethics Webinar F. Millsaps	26	27
28	29	30 P&C Licensing School - Birmingham E. Simmons				



May 2024

Date: 5/9/24
Course: **Certified Insurance Service Representative – Life & Health Essentials**
Description: While Personal Lines business may be your primary focus, cross-selling life and health products is a proven revenue generator and client retention tool. Grow your skills and grow your value for your future and for your agency!
Location: Webinar
Time: 8:00 A.M.-3:45 P.M. The CISR exam window will be 4:15 PM the day of the class through Thursday at 11:59 PM CST the week following the class.
CE Credit: This course is approved for 7 hours of continuing education credit.
Cost: \$190. The registration fee does not include the \$7.00 CE fee.

Dates: 5/15-16/24
Course: **Certified Insurance Counselor – Life & Health**
Description: This course provides practical information related to Life and Annuity Policies, Business Life Concepts, Health Insurance, and Employee Benefits.
Location: AIIA, 141 London Parkway, Birmingham, (205) 326-4129 (hybrid – class or webinar)
Time: Wednesday 8:00-5:15 P.M., Thursday 8:00 -5:00 P.M., The CIC exam window will be Monday at 12:01 AM CST through Thursday at 11:59 PM CST the week following the class.
CE Credit: This course is approved for 16 hours of continuing education credit.
Cost: \$450

Date: 5/21/24
Course: **Certified Insurance Service Representative - Insuring Personal Auto Exposures**
Description: This is an intermediate level personal auto and rental car course that details coverage exposures and endorsements used to meet the client's needs. This course is open to all participants.
Location: Webinar
Time: 8:00 A.M.-3:45 P.M. The CISR exam window will be 4:15 PM the day of the class through Thursday at 11:59 PM CST the week following the class.
CE Credit: This course is approved for 7 hours of continuing education credit.
Cost: \$190. The registration fee does not include the \$7.00 CE

May 2024

AIIA Education Calendar

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
			1	2	3	4
5 AIIA CONVENTION	6 AIIA CONVENTION & TRADE SHOW	7 AIIA CONVENTION & TRADE SHOW	8	9 CISR Essentials of Life & Health Webinar F. Millsaps	10	11
12	13	14	15	16	17	18
			CIC Life & Health Birmingham/Hybrid R. Goolsby & T. Sanders			
19	20	21 CISR Personal Auto Webinar L. Worley	22 Webinar Indemnites Vs. Additional Insureds: What's the Difference?	23	24	25
26	27	28	29	30	31	

June 2024



Date: 6/ 4 /24
Course: **Certified Insurance Service Representative – Insuring Personal Residential Exposures**
Description: A detailed course on homeowners and dwelling fire, and many of the endorsements used with these policies.
Location: Webinar
Time: 8:00A.M.-3:45P.M. The CISR exam window will be 4:15 PM the day of the class through Thursday at 11:59 PM CST the week following the class.
CE Credit: This course is approved for 7 hours of continuing education credit.
Cost: \$190. The registration fee does not include the \$7.00 CE fee.

Date: 6/ 11 /24
Course: **E&O Loss Prevention Seminar - E&O Roadmap to Miscellaneous Personal Lines**
Description: This course is approved for Swiss Re and Fireman’s Fund loss control credits.
Location: Webinar
Time: 9:00 A.M.-12:00 P.M.
CE Credit: This course is approved for 3 hours of continuing education credit.
Cost: \$55 members/ \$90 non-members

Date: 6/11/ 24
Course: **Ethics: Understanding Ethics Through Case Studies**
Description: This course will discuss ethics and professionalism for insurance agency and company personnel. The course will also include a discussion of several ethics case studies.
Location: Webinar
Time: 1:00 P.M.-4:00 P.M.
CE Credit: This course is approved for 3 hours of ethics education credit.
Cost: \$55 members/ \$90 non-members

Date: 6/ 20 /24
Course: **Certified Insurance Service Representative – Insuring Commercial Property Exposures**
Description: Improve your cross-selling abilities with up-to-date knowledge of commercial property coverage and reduce E&O exposures. Insuring Commercial Property gives you the skills to address these issues with greater ease and confidence.
Location: Webinar
Time: 8:00 A.M -3:45 P.M. (Note: there is no exam for this course)
CE Credit: This course is approved for 7 hours of continuing education credit.
Cost: \$190. The registration fee does not include the \$7.00 CE fee.

Dates: 6/24-28/24
Course: **Property and Casualty Agent's Licensing School**
Description: This in-depth 40-hour course is designed to prepare students for the P&C licensing exam.
Location: AIIA, 141 London Parkway, Birmingham, (205) 326-4129 (live class only)
Time: 8:00 A.M.-5:00 P.M. Daily
CE Credit: This course is **NOT** approved for continuing education credit.
Cost: \$260 members/ \$325 non-members. Includes the textbooks and study material. *(Does not include ALDOI exam fee)*

June 2024

AIIA Education Calendar

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
						1
2	3	4 CISR Personal Residential Webinar F. Millsaps	5	6	7	8
9	10	11 E&O – Ethics Webinar L. Worley	12	13	14	15
16	17	18	19	20 CISR Commercial Property Webinar L. Worley	21	22
23	24	25	26	27	28	29
	P&C Licensing School – Birmingham E. Simmons					
30						



July 2024

Dates: 7/ 10-11 /24
Course: **Certified Insurance Counselor - James K. Ruble Graduate Seminar**
Description: An advanced comprehensive seminar with an emphasis on advanced coverage topics in commercial lines.
Location: AIIA, 141 London Parkway, Birmingham, (205) 326-4129 (hybrid – class or webinar)
Time: 8:00 A.M.-5:15 P.M. Daily (there is no exam for this seminar)
CE Credit: This course is approved for 16 hours of continuing education credit.
Cost: \$450

Date: 7/ 16 /24
Course: **Certified Insurance Service Representative - Other Personal Lines Solutions**
Description: This course addresses the coverage exclusions and limitations in the most current ISO Homeowners 3 – Special Form and the ISO Personal Auto Policy for exposures created by clients’ business activities, their ownership or use of recreational vehicles and watercraft, and personal umbrella exposures.
Locations: Webinar
Time: 8:00A.M.-3:45P.M. The CISR exam window will be 4:15 PM the day of the class through Thursday at 11:59 PM CST the week following the class.
CE Credit: This course is approved for 7 hours of continuing education credit.
Cost: \$190. The registration fee does not include the \$7.00 CE fee

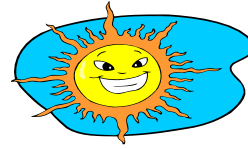
Date: 7/ 23 /24
Course: **Certified Insurance Service Representative – William T. Hold Seminar**
Description: An advanced customer service representative course. The WTH topics are “Watercraft Coverages”, “Personal Umbrella/Excess Liability”, and “Workers Compensation & Employers Liability Problems and Solutions”. *The WTH seminar is open to everyone – not just CISR designees!*
Location: Webinar
Time: 8:00 A.M -3:45 P.M. (Note: there is no exam for this course)
CE Credit: This course is approved for 7 hours of continuing education credit.
Cost: \$190. The registration fee does not include the \$7.00 CE fee.

Date: 7/ 25 /24
Course: **Certified Insurance Service Representative – Insuring Commercial Casualty 1**
Description: The focus of this course is the Commercial General Liability Coverage Form. Also addressing additional insured exposures and the coverage available to meet them, the course provides a strong foundation that is valued by insurance professionals.
Location: Webinar
Time: 8:00 A.M-3:45 P.M. The CISR exam window will be 4:15 PM the day of the class through Thursday at 11:59 PM CST the week following the class.
CE Credit: This course is approved for 7 hours of continuing education credit.
Cost: \$190. The registration fee does not include the \$7.00 CE fee.

July 2024

AIIA Education Calendar

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
	1	2	3	4 4th of July AIIA OFFICE CLOSED	5	6
7	8	9	10 CIC Ruble Graduate Birmingham/Hybrid A.Heavener & S. Lvon	11	12	13
14	15	16 CISR Other Personal Lines Solutions Webinar L. Worley	17	18	19	20
21	22	23 CISR William T. Hold Webinar F. Millsaps	24	25 CISR Commercial Casualty 1 Webinar F. Millsaps	26	27
28	29	30	31			



August 2024

Date: 8/ 6 /24
Course: **Certified Insurance Service Representative - Elements of Risk Management**
Description: Insurance professionals need training in risk management. This course will cover each of the five steps in the risk management process, which protects not only the organization's assets, but also its mission and brand.
Location: Webinar
Time: 8:00 A.M. - 3:45 P.M. The CISR exam window will be 4:15 PM the day of the class through Thursday at 11:59 PM CST the week following the class.
CE Credit: This course is approved for 7 hours of continuing education credit.
Cost: \$190. The registration fee does not include the \$7.00 CE fee.

Dates: 8/ 7-8 /24
Course: **Certified Insurance Counselor – Commercial Casualty Institute**
Description: An advanced comprehensive seminar with an emphasis on commercial general liability, additional insureds, commercial auto, and workers compensation.
Location: AIIA, 141 London Parkway, Birmingham, (205) 326-4129 (hybrid – class or webinar)
Time: Wednesday 8:00-5:15 P.M., Thursday 8:00 -5:00 P.M. The CIC exam window will be Monday at 12:01 AM CST through Thursday at 11:59 PM CST the week following the class.
CE Credit: This course is approved for 16 hours of continuing education credit.
Cost: \$450

Date: 8/ 20 /24
Course: **Certified Insurance Service Representative - Insuring Commercial Casualty 2**
Description: An intermediate level course detailing the commercial auto, workers compensation and commercial umbrella policies. Coverage pitfalls are highlighted in this course.
Location: Webinar
Time: 8:00 A.M.-3:45 P.M. The CISR exam window will be 4:15 PM the day of the class through Thursday at 11:59 PM CST the week following the class.
CE Credit: This course is approved for 7 hours of continuing education credit.
Cost: \$190. The registration fee does not include the \$7.00 CE fee.

Date: 8/27/24
Course: **E&O Loss Prevention Seminar - E&O Roadmap to Miscellaneous Personal Lines**
Description: This course is approved for Swiss Re and Fireman's Fund loss control credits.
Location: Webinar
Time: 9:00 A.M.-12:00 P.M.
CE Credit: This course is approved for 3 hours of continuing education credit.
Cost: \$55 members/ \$90 non-members

Date: 8/27/ 24
Course: **Ethics: Understanding Ethics Through Case Studies**
Description: This course will discuss ethics and professionalism for insurance agency and company personnel. The course will also include a discussion of several ethics case studies.
Location: Webinar
Time: 1:00 P.M.-4:00 P.M.
CE Credit: This course is approved for 3 hours of ethics education credit.
Cost: \$55 members/ \$90 non-members

August 2024

AIIA Education Calendar

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
				1	2	3
4	5	6 CISR Elements of Risk Management Webinar L. Worley	7 CIC Commercial Property Birmingham/Hybrid B. Anderson & T. Pacelli	8	9	10
11	12	13	14	15	16	17
18	19	20 CISR Commercial Casualty 2 Webinar L. Worley	21	22	23	24
25	26	27 E&O – Ethics Webinar F. Millsaps	28 Webinar - Insuring Personal Watercraft	29	30	31



September 2024

Dates: 9/ 11-12 /24
Course: **Certified Insurance Counselor – Agency Management Institute**
Description: An advanced comprehensive seminar detailing management subjects with a chance to network with other principals for an overall view of the management process.
Location: AIIA, 141 London Parkway, Birmingham, (205) 326-4129 (hybrid – class or webinar)
Time: Wednesday 8:00 A.M.-5:15 P.M., Thursday 8:00 A.M.-5:00 P.M. The CIC exam window will be Monday at 12:01 AM CST through Thursday at 11:59 PM CST the week following the class.
CE Credit: This course is approved for 16 hours of continuing education credit.
Cost: \$450

Date: 9/ 19 / 24
Course: **Certified Insurance Service Representative - Agency Operations**
Description: An intermediate level course detailing current agency operations, with an emphasis on internal and external agency systems.
Location: Webinar
Time: 8:00A.M.-3:45P.M. The CISR exam window will be 4:15 PM the day of the class through Thursday 11:59 PM CST the week following the class.
CE Credit: This course is approved for 7 hours of continuing education credit, including 1 hour of ethics credit.
Cost: \$190. The registration fee does not include the \$7.00 CE

Date: 9/ 25 /24
Course: **Certified Insurance Service Representative - Insuring Personal Auto Exposures**
Description: This is an intermediate level personal auto and rental car course that details coverage exposures and endorsements used to meet the client's needs. This course is open to all participants.
Location: Webinar
Time: 8:00 A.M.-3:45 P.M. The CISR exam window will be 4:15 PM the day of the class through Thursday at 11:59 PM CST the week following the class.
CE Credit: This course is approved for 7 hours of continuing education credit.
Cost: \$190. The registration fee does not include the \$7.00 CE

September 2023

AIIA Education Calendar

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
1	2 LABOR DAY AIIA OFFICE CLOSED	3	4	5	6	7
8	9	10	11 CIC Agency Management Birmingham/Hybrid D. Coil & K. Sherrill	12	13	14
15	16	17	18	19 CISR Agency Operations Webinar L. Worley	20	21
22	23	24	25 CISR Personal Auto Webinar F. Millsaps	26	27	28
29	30					



October 2024

- Date: 10/ 8 //24
Course: **Certified Insurance Service Representative – Insuring Commercial Property Exposures**
Description: Improve your cross-selling abilities with up-to-date knowledge of commercial property coverage and reduce E&O exposures. Insuring Commercial Property gives you the skills to address these issues with greater ease and confidence.
Location: Webinar
Time: 8:00 A.M -3:45 P.M. (Note: there is no exam for this course)
CE Credit: This course is approved for 7 hours of continuing education credit.
Cost: \$190. The registration fee does not include the \$7.00 CE fee.
- Date: 10/ 15 /24
Course: **Certified Insurance Service Representative – Life & Health Essentials**
Description: While Personal Lines business may be your primary focus, cross-selling life and health products is a proven revenue generator and client retention tool. Grow your skills and grow your value for your future and for your agency's!
Location: Webinar
Time: 8:00 A.M-3:45 P.M. The CISR exam window will be 4:15 PM the day of the class through Thursday at 11:59 PM CST the week following the class.
CE Credit: This course is approved for 7 hours of continuing education credit.
Cost: \$190. The registration fee does not include the \$7.00 CE fee.
- Date: 10/ 16 /24
Course: **E&O Loss Prevention Seminar - E&O Roadmap to Miscellaneous Personal Lines**
Description: This course is approved for Swiss Re and Fireman's Fund loss control credits.
Location: Webinar
Time: 9:00 A.M.-12:00 P.M.
CE Credit: This course is approved for 3 hours of continuing education credit.
Cost: \$55 members/ \$90 non-members
- Date: 10/ 16 /24
Course: **Ethics: Understanding Ethics Through Case Studies**
Description: This course will discuss ethics and professionalism for insurance agency and company personnel. The course will also include a discussion of several ethics case studies.
Location : Webinar
Time: 1:00 P.M.-4:00 P.M.
CE Credit: This course is approved for 3 hours of ethics education credit.
Cost: \$55 members/ \$90 non-members
- Dates: 10/ 24 /24
Course: **Certified Insurance Service Representative – Insuring Personal Residential Exposures**
Description: A detailed course on homeowners and dwelling fire, and many of the endorsements used with these policies.
Location : Webinar
Time: 8:00A.M.-3:45P.M. The CISR exam window will be 4:15 PM the day of the class through Thursday at 11:59 PM CST the week following the class.
CE Credit: This course is approved for 7 hours of continuing education credit.
Cost: \$190. The registration fee does not include the \$7.00 CE fee.
- Dates: 10/28-11/1/24
Course: **Property and Casualty Agent's Licensing School**
Description: This in-depth 40-hour course is designed to prepare students for the P&C licensing exam.
Location: AIIA, 141 London Parkway, Birmingham, (205) 326-4129 (live class only)
Time: 8:00 A.M.-5:00 P.M. Daily
CE Credit: This course is **NOT** approved for continuing education credit.
Cost: \$260 members/ \$325 non-members. Includes the textbooks and study material. *(Does not include ALDOI exam fee)*

October 2024

AIIA Education Calendar

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
		1	2	3	4	5
6	7	8 CISR Commercial Property Webinar F. Millsaps	9	10	11	12
13	14	15 CISR Essentials of Life & Health Webinar F. Millsaps	16 E&O – Ethics Webinar L. Worley	17	18	19
20	21	22	23	24 CISR Personal Residential Webinar L. Worley	25	26
27	28	29	30	31	P&C Licensing School - Birmingham E. Simmons	



November 2024

Dates: 10//28-11/1/24
Course: **Property and Casualty Agent's Licensing School**
Description: See October for the course information

Date: 11/ 5 /24
Course: **Certified Insurance Service Representative – William T. Hold Seminar**
Description: An advanced customer service representative course. The WTH topics are “Watercraft Coverages”, “Personal Umbrella/Excess Liability”, and “Workers Compensation & Employers Liability Problems and Solutions”. *The WTH seminar is open to everyone – not just CISR designees!*
Location: Webinar only
Time: 8:00 A.M -3:45 P.M. (Note: there is no exam for this course)
CE Credit: This course is approved for 7 hours of continuing education credit.
Cost: \$190. The registration fee does not include the \$7.00 CE fee.

Dates: 11/ 6-7 /24
Course: **Certified Insurance Counselor - James K. Ruble Graduate Seminar**
Description: An advanced comprehensive seminar with an emphasis on advanced coverage topics in commercial lines.
Location: AIIA, 141 London Parkway, Birmingham, (205) 326-4129 (hybrid – class or webinar)
Time: 8:00 A.M.-5:15 P.M. Daily (there is no exam for this seminar)
CE Credit: This course is approved for 16 hours of continuing education credit.
Cost: \$450

Date: 11/ 12 /24
Course: **Certified Insurance Service Representative – Insuring Commercial Casualty 1**
Description: The focus of this course is the Commercial General Liability Coverage Form. Also addressing additional insured exposures and the coverage available to meet them, the course provides a strong foundation that is valued by insurance professionals.
Location: Webinar
Time: 8:00 A.M-3:45 P.M. The CISR exam window will be 4:15 PM the day of the class through Thursday at 11:59 PM CST the week following the class.
CE Credit: This course is approved for 7 hours of continuing education credit.
Cost: \$190. The registration fee does not include the \$7.00 CE fee.

Date: 11/ 21 /24
Course: **Certified Insurance Service Representative - Other Personal Lines Solutions**
Description: This course addresses the coverage exclusions and limitations in the most current ISO Homeowners 3 – Special Form and the ISO Personal Auto Policy for exposures created by clients’ business activities, their ownership or use of recreational vehicles and watercraft, and personal umbrella exposures.
Location: Webinar
Time: 8:00A.M.-3:45P.M. The CISR exam window will be 4:15 PM the day of the class through Thursday at 11:59 PM CST the week following the class.
CE Credit: This course is approved for 7 hours of continuing education credit.
Cost: \$190. The registration fee does not include the \$7.00 CE fee

November 2024

AIA Education Calendar

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
					1	2
<div style="border: 1px solid black; padding: 5px; margin: 0 auto; width: 80%;"> <p>P&C Licensing School - Birmingham E. Simmons</p> </div>						
3	4	5 CISR William T. Hold Webinar F. Millsaps	6	7 <div style="border: 1px solid black; padding: 5px; margin: 0 auto; width: 80%;"> <p>CIC Ruble Graduate Birmingham/Hybrid M. LaPorte & P. Burkett</p> </div>	8	9
10	11	12 CISR Commercial Casualty 1 Webinar L. Worley	13	14	15	16
17	18	19 Webinar Certificates of Insurance: The Bane of our Existence	20	21 CISR Other Personal Lines Solutions Webinar F. Millsaps	22	23
24	25	26	27	28 THANKSGIVING DAY AIA OFFICE CLOSED	29 AIA OFFICE CLOSED	30



December 2024

Date: 12/ 5 /24
Course: **E&O Loss Prevention Seminar - E&O Roadmap to Miscellaneous Personal Lines**
Description: This course is approved for Swiss Re and Fireman's Fund loss control credits.
Locations: Webinar
Time: 9:00 A.M.-12:00 P.M.
CE Credit: This course is approved for 3 hours of continuing education credit.
Cost: \$55 members/ \$90 non-members

Date: 12/ 5/ 24
Course: **Ethics: Understanding Ethics Through Case Studies**
Description: This course will discuss ethics and professionalism for insurance agency and company personnel. The course will also include a discussion of several ethics case studies.
Location: AIIA, 141 London Parkway, Birmingham, (205) 326-4129 (hybrid – class or webinar)
Time: 1:00 P.M.-4:00 P.M.
CE Credit: This course is approved for 3 hours of ethics education credit.
Cost: \$55 members/ \$90 non-members

Date: 12/ 10 /24
Course: **Certified Insurance Service Representative - Insuring Commercial Casualty 2**
Description: An intermediate level course detailing the commercial auto, workers compensation and commercial umbrella policies. Coverage pitfalls are highlighted in this course.
Location: Webinar
Time: 8:00 A.M.-3:45 P.M. The CISR exam window will be 4:15 PM the day of the class through Thursday at 11:59 PM CST the week following the class.
CE Credit: This course is approved for 7 hours of continuing education credit.
Cost: \$190. The registration fee does not include the \$7.00 CE fee.

Date: 12/ 19 / 24
Course: **Certified Insurance Service Representative - Agency Operations**
Description: An intermediate level course detailing current agency operations, with an emphasis on internal and external agency systems.
Location: Webinar
Time: 12th AIIA, 141 London Parkway, Birmingham, (205) 326-4129 (hybrid – class or webinar)
Time: 8:00A.M.-3:45P.M. The CISR exam window will be 4:15 PM the day of the class through Thursday at 11:59 PM CST the week following the class.
CE Credit: This course is approved for 7 hours of continuing education credit, including 1 hour of ethics credit.
Cost: \$190 The registration fee does not include the \$7.00 CE fee.



Thanks for making 2024 another successful year. Your AIIA Education Department wishes you a Merry Christmas and a Happy New Year!

December 2024

AIIA Education Calendar

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
1	2	3	4	5 E&O – Ethics Webinar F. Millsaps	6	7
8	9	10 CISR Commercial Casualty 2 Webinar F. Millsaps	11	12	13	14
15	16	17	18	19 CISR Agency Operations Webinar F. Millsaps	20	21
22	23	24 CHRISTMAS EVE AIIA OFFICE CLOSED	25 CHRISTMAS AIIA OFFICE CLOSED	26	27	28
29	30	31				

AIIA RECOMMENDED HOTELS

**NOTE: Mileage to & from Birmingham Airport
Approximately 15 miles / 20- 25 minutes**



Sonesta ES Suites - Homewood

Close to local restaurants / 4.06 miles from AIIA

Rates: \$94.00 for 1-5 nights. \$89.00 for 6-11 nights. Over 12 nights \$84.00.

TO RESERVE CALL: (205) 451-4000

Address: 50 State Farm Parkway, Birmingham, AL 35209 (upper end, opposite side of Lowe's)

AIIA Contact: Jana Hocutt - JANA.HOCUTT@sonesta.com or 205-943-0044

Hampton Inn - Homewood

Close to local restaurants

Rates: \$109.00 (no minimum stay)

Address: 30 State Farm Parkway, Birmingham, Al 35209

AIIA Contact: Melissa Burke: 205-249-4314

RESERVE: <https://www.hilton.com/en/book/reservation/deeplink/?ctyhocn=BHMLSHX&corpocode=56874587>

Hilton Garden Inn

Close to local restaurants / 2.72 miles from AIIA

Rates: \$129.00 (no minimum stay)

TO RESERVE CALL: 877-STAYHGI (877-782-9444)

Address: 520 Wildwood Circle No, Birmingham, AL 35209

www.birminghamlakeshoredrive.gardeninn.com

AIIA Contact: Joy Henninger – joy.henninger@ramhotels.com

Country Inn & Suites -Homewood

Close to local restaurants / 2.80 miles from AIIA

TO RESERVE CALL: 205-451-4000

Address: 485 Wildwood No. Circle, Birmingham, AL 35209 (upper end, beside Lowe's)

Drury Inn & Suites

Close to local restaurants / 4.12 miles from AIIA

TO RESERVE CALL: 800-378-7946 /

Address: 160 State Farm Parkway, Birmingham, AL 35209 / www.druryhotels.com

The Four Points by Sheraton – Birmingham

Close to local restaurants / 2.80 miles from AIIA

TO RESERVE CALL: 205-942-6070

Address: 492 Wildwood Circle, Birmingham, AL 35209 (behind Lowe's on the hill)